

TROY HINOJOSA, PMP

Independent Healthcare Equipment Planner

Founder, Veriquip LLC. Veteran-Owned.

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WHO I AM

I am an independent healthcare equipment planner, and I have been planning healthcare equipment since 2013. My first project was a full replacement pediatric specialty hospital, where I was the sole equipment planner. Since then I have planned nearly every major healthcare facility type, in multiple states, for owners ranging from independent physician groups to the U.S. military.

I have led equipment planning divisions, managed teams of 13, and personally planned facilities ranging from rural critical access hospitals to military replacement hospitals to pediatric specialty centers. I now bring that same expertise directly to architects and owners through Veriquip, my independent practice.

My only financial relationship is with my client. Every recommendation I make is driven solely by what is right for your project.

FACILITY EXPERIENCE

Full Replacement Hospitals

- Pediatric specialty replacement hospital (sole equipment planner)
- Military replacement hospital (division lead)
- Military replacement hospital, overseas (support role)
- Replacement hospital

Surgical & Procedural Facilities

- Ambulatory Surgery Centers (ASCs), single and multi-OR facilities
- Multi-OR hospital surgical expansions including SPD departments
- Cardiac catheterization lab retrofits and new builds
- Pain management and orthopedic procedural facilities

Emergency & Urgent Care

- Freestanding emergency departments
- Hybrid freestanding ER / urgent care facilities
- Multiple ER renovations and expansions
- Standalone urgent care centers

Other Facility Types

- NICU expansions
- Medical office buildings and primary care clinics
- Multi-department hospital tower expansions

SCOPE OF SERVICES

Project Startup & Discovery	Kickoff coordination, document review, stakeholder alignment, project team introductions
Schematic Design (SD)	Basis of Design equipment list, Group 1 ASE specifications, user group meetings, ROM cost estimate
Design Development (DD)	Room-by-room equipment list, preliminary equipment budget, preliminary equipment responsibility matrix, DD-phase ASE documents and specification binder
Construction Documents (CD)	Finalized equipment list, CD-phase spec binder, equipment utility coordination, equipment responsibility matrix
Construction Administration	RFI response, submittal review, Proposed Equipment Change (PEC) management, ASE delivery and installation coordination, coordination support through substantial completion

Excluded from standard scope:

IT/telecom, low voltage, furniture, dietary/kitchen, casework, and surgical instrumentation. Procurement support is available as an added service.

CREDENTIALS & BACKGROUND

PMP	MBA	BA, Communication	U.S. Navy Veteran
Project Management Professional	Project Management, Capella University	Texas A&M University	Aviation Machinist Mate, 1990 to 1994

Veriquip LLC is available for independent contract engagements. Conflict-free. Owner-advocate.